

Message Text

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ACTION NEA-12

INFO OCT-01 ISO-00 XMB-07 SSO-00 COME-00 EB-11 STR-08

CIAE-00 INR-10 NSAE-00 RSC-01 TRSE-00 DRC-01 NEAE-00

INRE-00 /051 W

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O 101209Z APR 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC IMMEDIATE 6054

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PLEASE PASS EX/IM BANK

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: TRUCKS/TRACTOR TRAILER TRADE OPPORTUNITY

REF: A. TEHRAN 2624; B. STATE 068315

1. MINROADS SIGNING ORDER TO PROCURE 2000 30-TON WHITE TRUCKS WITH POSSIBILITY ADDITIONAL 2000 WILL BE PURCHASED LATER. VALUE FIRST ORDER DOLS45 TO DOLS50 MILLION AND PART OF CRASH PROGRAM DIRECTED TOWARD RAISING STANDING LIFT LOAD IN IRAN TO SUPPLEMENT CURRENTLY OVERLOADED AND OVERSTRAINED TRANSPORTATION SYSTEM. PAYMENT FOR VEHICLES WILL BE IN CASH.

2. IN CONNECTION WITH SAME PROGRAM, MINISTER HAS INFORMED EMBASSY EXISTENCE STRONG PROBABILITY HE WILL PROCURE ABOUT DOLS60 MILLION ROAD CONSTRUCTION EQUIPMENT. FOR THIS ORDER WOULD LIKE TO KNOW POSSIBILITY OF OBTAINING EX/IM BANK FINANCING AND TERMS. THEREOF.

3. MINISTER ORIGINALLY HAD INTENDED TO GO IBRD FINANCING WORLDWIDE TENDERING ROUTE BUT IS NOW ALMOST DISSUADED FROM IDEA. GOOD CHANCE THIS EXISTS TO OBTAIN ORDER FOR US PRODUCERS, PROVIDED EX/IM BANK FORTHCOMING. CAN EMBASSY INDICATE

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TO MINISTER EX/IM'S WILLINGNESS RECEIVE FINANCING REQUEST

FROM HIM? WE WOULD OF COURSE INCLUDE THE USUAL COVEATS.

4. REPLY SOONEST.
HELMS

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NNN

Message Attributes

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Disposition Authority: MorefiRH
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